

North Carolina FreeEnterprise Foundation  
2010 Questionnaire  
Candidates for United States Congress

Please complete and return  
by March 19 Deadline

**SECTION I. Candidate Personal Profile Information**

Name: VANCE PATTERSON Office Sought (circle): Senate  House District #: 10  
Party (circle): Democratic  Republican Other: \_\_\_\_\_  
Address: 4950 CANTERBURY PL City: MORGANTON State: NC Zip: 28655  
County of Residence: BURKE Length of Residence in County: 15 YR  
Home Phone: 828-584-8580 Work Phone: 800-768-3965 Mobile Phone: 828-391-0930  
Email: VANCEPATT@GMAIL.COM Fax: \_\_\_\_\_  
Gender: MALE Race/Ethnicity: CAUC Religion: CHRISTIAN  
Place of Birth (city/state): KANSAS CITY / MO Date of Birth: 5/15/50  
Marital Status (circle):  Married  Single  Divorced  Separated Number of Children: 4  
Occupation: BUSINESS - MANUFACTURING Employer: PATTERSON FAN CO.  
Military Service: \_\_\_\_\_ High School: EASTERN H.S.  
Colleges/Universities Attended: HANOVER COLLEGE  
Degrees: B.A. ECONOMICS  
Previous Elected/Appointed Offices: \_\_\_\_\_

**SECTION II. Candidate Campaign Information**

Name of Campaign Committee: FAMILIES AND FRIENDS FOR VANCE  
Campaign Email: VANCEPATT@GMAIL.COM Campaign Website: VANCENC.COM  
Campaign Phone: 828-221-3570 Campaign Fax: \_\_\_\_\_  
Campaign Address: 108 N. STERLING ST City: MORGANTON State: NC Zip: 28655  
Campaign Treasurer: VANCE PATTERSON Campaign Treasurer Phone: 828-391-0930  
Political Consultants: \_\_\_\_\_

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Considering your personal and professional associations, how likely are you to receive support from each of the following groups?

	Very Likely	Likely	Unknown	Unlikely	Very Unlikely
A. North Carolina Advocates for Justice (formerly the Academy of Trial Lawyers)	1	2	3	4	5
B. Medical Groups (ex. Doctors, Hospital Administrators)	1	2	3	4	5
C. Banking & Finance Industry	1	2	3	4	5
D. Utility/Telecommunications Companies	1	2	3	4	5
E. Real Estate & Construction Industry	1	2	3	4	5
F. Labor Unions	1	2	3	4	5
G. Retail/Wholesale Businesses	1	2	3	4	5
H. State Employees Association of N.C. (SEANG)	1	2	3	4	5
I. Insurance Industry	1	2	3	4	5
J. N.C. Association of Educators (NCAE)	1	2	3	4	5
K. Business Professionals (ex. Architects, Accountants, Engineers)	1	2	3	4	5
L. Transportation Industry	1	2	3	4	5
M. Agri-business Interests	1	2	3	4	5
N. Legislative Leadership Committees	1	2	3	4	5

Are there other groups not listed that you would expect to receive a campaign contribution or endorsement from? (Ex. Lillian's List, Anti-Tax Groups)

*NO*

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**SECTION III. CANDIDATE ISSUE QUESTIONS & STATEMENTS**

**Instructions:** Please respond to the following questions and statements by circling the response that best represents your position or opinion. You are invited to provide additional comments or explanations for your answers on a separate page. Please be sure to identify which question you are commenting on by noting the appropriate question number with your additional comments.

1. For every \$100.00 of sales, about how much profit do you believe the average North Carolina business nets? (Circle one response)

Under \$1    \$1-5    \$5-10    \$10-25    \$25-50    Over \$50

2. The current level of federal taxes paid by North Carolina business and industry is too high, too low, or about right? (Circle one response)

Too high    Too low    About right

3. Have you owned or managed a business? (If so, please describe below.)

Yes    No

OWN + OPERATE PATTERSON FAN COMPANY  
WE MANUFACTURE INDUSTRIAL FANS + SHIP THEM ACROSS  
THE COUNTRY + AROUND THE WORLD.

4. Do you believe that environmental laws and regulations in the United States are too strict, about right, or too lenient?

Too Strict    About Right    Too Lenient    Undecided

5. Do you believe reducing taxes on businesses will stimulate economic activity resulting in the creation of more jobs and increased tax revenue?

Yes    No    Undecided

6. Do you believe reducing taxes on businesses will reduce tax revenues and cause substantial harm to critical government programs and services?

Yes    No    Undecided

7. Do you believe the United States Congress should increase the minimum wage?

Yes    No    Undecided

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8. Do you believe the U.S. Congress should enact "Cap and Trade" legislation that would enable government agencies to cap the amount of emissions a company may produce or require that company to purchase credits if it exceeds the government-set emissions limitation?

Yes      No      Undecided

9. Do you believe a limit should be imposed on the amount of damages a jury can award to a plaintiff beyond the actual monetary loss incurred by the plaintiff?

Yes      No      Undecided

10. Do believe offshore energy exploration should take place off of the coast of North Carolina?

Yes      No      Undecided

11. Do you believe a nonpartisan redistricting commission should be established to draw North Carolina's congressional and state legislative district maps following the 2010 Census?

Yes      No      Undecided

12. Do you believe secret ballot voting during union organizing elections should be eliminated?

Yes      No      Undecided

13. Do you believe employers, employees and organized labor should be subject to binding arbitration in order to determine the wages and benefits an employer must provide for its employees?

Yes      No      Undecided

14. Do you believe the government should take a greater role in establishing rates and prices for financial products and services?

Yes      No      Undecided

15. Do you believe it is necessary for the U.S. Congress to increase regulations on the financial services industry in order to protect the interests of consumers?

Yes      No      Undecided

*(Please proceed to Section IV. Open-Ended Questions)*

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**SECTION IV. OPEN-ENDED QUESTIONS**

1. A primary focus of the U.S. Congress this past year has been to reform health care and health insurance in the United States. Please briefly explain your recommendations for reform and the roles of the government and private sector in your proposal.

SEE ATTACHED

JMP

## TO OUR HEALTH INSURANCE AND CARE

My company pays for my employee's health insurance, but not my employee's health care. I believe the Health Care discussion would go much better if all realized the difference between Insurance and Health Care, and separated the two when trying to reform the processes and the products.

There are real problems with Health Insurance, yes. I was returning to Burke County from Colorado, and seated next to me was a representative of the insurance industry. Huh. So, I asked him what he thought about the current discussions going on in the Town Hall Meetings. Interestingly, he began talking about problems in health insurance coverage and what could be done.

Example: We've all heard how insurance companies can refuse coverage of someone with a pre-existing condition. Well, "Duh" That makes sense. I mean it is called "insurance" and if a condition exists what is this company insuring against? We've all heard the analogy of buying car insurance AFTER an accident happens; seems pretty common sense, right? Well, this guy explains to me how a gap in coverage can occur when an employee switches companies. A condition can develop during the coverage lapse, or a pre-existing condition can be discovered when a check-up is performed for the new insurance company; insurance denied. "This is wrong when someone has been paying insurance for 10 to 20 years," the insurance representative says. And, he's right!

I asked him, "What can be done?" He suggested one possibility was for every insurance company to pay into a fund, administered by the State which would step in and handle such a case, to be fair to the individual - A good responsible suggestion from the reputed evil industry. I like that - one right answer. And, this is one example of how the private sector can come up with solutions. The challenge is to get all the right answers onto the table and then decide which is the best for our all involved.

There are real problems in Health Care, yes. We have the best health care, people, and products in the world. However, our process is pretty messed up.

Example - my wife of 31 years flipped a 4-wheeler on top of herself up on Brown Mountain here in Western North Carolina. She was totally covered by the beast on a rock surface; looked really bad. We decided rather than wait in an emergency room for a long time to just go home and recover on the sofa for the night. Next day at a doctor's office the first thing they wanted to see was the x-ray from the emergency room. Nope. And, it was like they didn't know what to do. I thought for a minute they were going to have us go to the emergency room to get the process started correctly.

The point here is, what happened to just going to a doctor's office and getting things needed like we did when we were growing up? What happened to someone touching you without a rubber glove on? What happened to regret, instead of recourse? What happened to getting what you need, instead of everything what you want? What happened to people saying they were sorry, instead of people wanting to know if you want to get even? What happened to knowing what things cost?

There are lots of right answers out there. We need to start by knowing there is a difference between Health Care and Health Insurance. Insurance is a business, not an entitlement. Health Care is a personal responsibility. If you don't like the coverage offered by your plan, then pursue what you are comfortable with someplace else. Life, Liberty, and The Pursuit of Happiness are your rights under The Constitution.

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2. Statewide surveys indicate the top issue on the minds of voters in North Carolina is the economy and jobs. With that in mind, please explain your vision for economic growth and job creation.

SEE ATTACHED

*[Handwritten signature]*

Candidate Signature:  
(signature required)

*[Handwritten signature]*

Date:

*3/11/10*

PUSH – PULL METHOD  
STEPS TO CREATING JOBS  
10<sup>TH</sup> DISTRICT, NORTH CAROLINA

1. **Rebuild the economy.** A robust economy is the quickest and greatest job builder. You do that by providing stability for businesses to plan and grow. Our government's role should be to provide Fiscal Responsibility – Steady Money Growth – Reasonable Interest Rates – Fair Tax System – Free Trade Among States – Fair Trade Among Countries. Given that stability business can plan and begin to grow our economy; creating not only jobs but new products, processes, and industries.

2. **Roll back NAFTA** and renegotiate an agreement based on what is best for the United States. We need to negotiate a Fair Trade agreement taking into account the cultures of each country. In negotiating with another country our job is not to save the other country, but to do what is best for the United States. When the United States does well, its neighbors do well.

3. **Work with the communities to determine what kind of business growth they want:** Manufacturing, Services, Retirement, Historical, or Recreation. Our communities first need to decide on their own agenda – what kind of jobs do they want? There is a huge difference in each as far as providing the right agenda receptive to that industry.

When talking about incentives, Taxes are not everything to an enterprise considering a move, and we should not concede our tax base just to attract business. We need that tax base to support our community. Other key elements include Location, Transportation, Communications, Labor Force, Education, Permitting, Security, Recreation, Quality of Life – all play an important role in why companies locate into an area.

4. **Identify the federal programs designed to help the community agendas** to bring the desired enterprises into their areas. This includes existing companies and start-up ventures. There are programs which will help our District 10 communities bring enterprises into their areas; programs for improving transportation, communications, education, Federal tax relief, and others. These need to be targeted from the national level to the communities to fit their local agendas for development.

5. **Research data bases for companies looking for the communities' best meeting their needs in** Quality of Life, Education, Transportation, Labor Force, Recreation, etc.

**PUSH – PULL METHOD - #3, #4, and #5 are known as “Push/Pull” methods in business for creating a desired result.** We are pulling in the communities, developing the atmosphere to attract the desired enterprises. We are pushing from the national level with programs designed to aid in developing communities, along with researching the data bases of companies desiring locations matching their agendas.